

Create landscapes and relationships that

Thrive

2015 PERENNIALS & SHRUBS

SEE WHAT'S NEW,
PLUS THE TRIED & TRUE

Baill®

BaillLandscape.com

14598

DRIVER'S SEAT!



Your voice counts! Perennial and shrub nurseries grow what sold in the past, OR what their customers demand.

Use this planning guide for your Spring and Fall perennial and shrub selections from your local nursery or nursery re-wholesaler. If you like our items, but can't find them, check out the listing of suppliers on page 3.

Have the conversation now with your local nursery. Work with your growers in advance to get your clients what they want. Remember, you're in the driver's seat!

JEFF

Jeff Gibson
Business Manager – Landscape

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BallLandscape.com

HOW GROWERS STOCK THEIR BENCHES

In our 2014 survey, we asked nursery growers how they determine what they will grow for next season. The number one response was that they base their crop on the prior year's sales, and then consider customer demand as a close second. So by talking with their growers, landscapers can directly influence product availability.

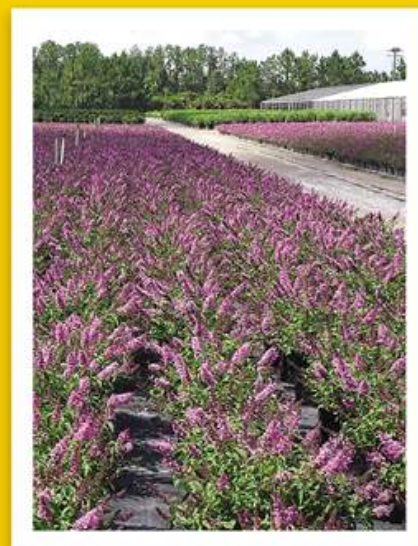


Visit BallLandscape.com to see full survey results!

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PERENNIALS & SHRUBS at your fingertips:

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On the cover:

Flutterby Petite® Tutti Fruitti
Pink Buddleia (p. 7)

FIND A FINISH GROWER

The top Finish Growers in the country are producing the shrubs and perennials pictured on pages 2 to 11, plus many more outstanding varieties from Ball Ornamentals and Darwin Perennials. Call today – remember, get your order in early for the best availability.

NORTHEAST & MIDWEST

IMPERIAL NURSERIES

90 Salmon Brook St.
Granby, CT 06035
860 844-6051

PRIDE'S CORNER FARMS

122 Waterman Rd.
Lebanon, CT 06249
800 437-5168

ROBERT BAKER COMPANY

1700 Mountain Rd.
West Suffield, CT 06093
860 668-7371

HOME NURSERY INC.

PO Box 128
Albers, IL 62215
618 248-5194

MONTALE GARDENS

25865 W. Ivanhoe Rd.
Wauconda, IL 60084
847 487-8435

KAT NURSERIES/UTOPIAN TREES

30050 W. 135th St.
Olathe, KS 66061
913 856-5288

LOMA VISTA NURSERY

1107 E 23rd St.
Ottawa, KS 66067
800 993-3352

NORTHLAND FARMS LLC

11161 120th Ave.
West Olive, MI 49460
616 846-1477

GERTENS NURSERY

5500 Blaine Ave.
Inver Grove Heights, MN 55076
651 239-1327

CENTERTON NURSERY

345 Centerton Woodruff Rd.
Bridgeton, NJ 08302
800 533-1132

OVERDEVEST NURSERY

578 Bowentown Rd.
Bridgeton, NJ 08302
856 451-3179

JOHNSON FARMS INC. NURSERY

1633 Route 77
Deerfield, NJ 08313
856 358-1123

MEDFORD NURSERY

560-A Eayrestown-Red Lion Rd.
Medford, NJ 08055
800-443-3314

WILLOWAY NURSERIES

4534 Center Rd.
Avon, OH 44011
440 934-4435

RIDGE MANOR NURSERY

7925 North Ridge Rd.
Madison, OH 44057
440 466-5781

KLYN NURSERIES

3322 South Ridge Rd.
Perry, OH 44081
800 860-8104

LANCASTER FARMS INC

5800 Knotts Creek Rd.
Suffolk, VA 23435
757 484-4421

SOUTH & SOUTHEAST

STOKLEY NURSERY

10355 Broughton Rd.
Semmes, AL 36575
251 649-2174

TOM DODD NURSERIES

9300 Wulff Creek Rd.
Semmes, AL 36575
251 649-1960

V & P NURSERIES

14703 E Williams Field Rd.
Gilbert, AZ 85295
480 917-9847

HOLMBERG FARMS

13430 Hobson Simmons Rd.
Lithia, FL 33547
800 282-3562

HACKNEY NURSERY COMPANY

3690 Juniper Creek Rd.
Quincy, FL 32351
850 442-6115

BRACY'S NURSERY

64624 Dummyline Rd.
Amite, LA 70422
800 899-4716

WINDMILL NURSERY

12398 Hwy 25
Franklinton, LA 70438
800 535-1887

PIEDMONT CAROLINA NURSERY

1867 Sandy Ridge Rd.
Colfax, NC 27235
336 993-4114

HAWKSRIIDGE FARMS

4243 NC Hwy 127
Hickory, NC 28602
828-294-2081

GREENLEAF NURSERY COMPANY

2349 Chinquapin Rd.
Tarboro, NC 27886
877 331-2982

GREENLEAF NURSERY COMPANY

28406 Highway 82
Park Hill, OK 74451
800 331-2982

GREENLEAF NURSERY COMPANY

262 FM 2674 Rd.
El Campo, TX 77437
800 237-3147

J. BERRY NURSERY

201 PR 5180
Grand Saline, TX 75140
800 993-3352

TREES USA

14421 FM 849
Lindale, TX 75771
800 947-0338

TAWAKONI PLANT FARM

651 VZ County Road 3728
Wills Point, TX 75169
800 880-6728

SAUNDERS BROTHERS INC.

2717 Tye Brook Hwy
Piney River, VA 22964
434 277-5455

BENNETT'S CREEK NURSERY

5635 Shoulders Hill Rd.
Suffolk, VA 23435
757 483-1425

WEST COAST

NATIVE SONS INC.

379 W El Campo Rd.
Arroyo Grande, CA 93420
805 481-5996

ARMSTRONG GARDEN CENTERS, INC.*

1492 Wilshire Rd.
Fallbrook, CA 92028
626 534-4027

FRANTZ WHOLESALE NURSERY

12161 Delaware Rd.
Hickman, CA 95323
209 874-1459

VILLAGE NURSERY*

1589 N Main St.
Orange, CA 92867
951 657-3940

MONTEREY BAY NURSERY

748 San Miguel Canyon Rd.
Royal Oaks, CA 95076
831 724-6361

MATSUDAS NURSERY

10600 Florin Rd.
Sacramento, CA 95826
916 689-8208

EVERGREEN NURSERY LLC

13650 Carmel Valley Rd.
San Diego, CA 92130
858 481-0622

BOETHING TREELAND NURSERY*

23475 Long Valley Rd.
Woodland Hills, CA 91367
818 883-1222

KRAEMER'S NURSERY INC.

14306 Downs Rd.
Mount Angel, OR 97362
503 845-2283

T & L NURSERY INC.

13245 Woodinville-Redmond Rd. NE
Redmond, WA 98052
425 885-5050

*Multiple locations



Find a supplier at **BallLandscape.com**
Easy searches for growers and re-wholesalers that offer Ball varieties.

SHADE SENSATIONS

These varieties THRIVE in partial sun and in shady landscapes. Here are some standouts for eye-catching color and endurance in or out of the sun.



PINK AND BLUE, AND NO WORK FOR YOU!

L.A. Dreamin' Hydrangea shows pink, blue and everything in between on the same plant without any aluminum sulfate.

This variety is part of a nationwide consumer publicity campaign in 2015. Visit the consumer website at LAdreaminhydrangea.com for more details.

L.A. DREAMIN' IS FOR REAL!

"My son and I noticed an interesting hydrangea in a neighbor's yard and watched it over a few years. We were attracted to its stunning blue color and the fact that it also displayed pink, purple and mauve colors in between. The blooms lasted well into the Fall and the plant survived our harsh Michigan Winters, even in the Upper Peninsula. We asked the neighbor if we could take cuttings off the plant. The following year, we took our first cuttings of what would become L.A. Dreamin'. John McDonough, our BOS rep, was attracted to our hydrangea and started asking us about it. Now we are partnering with Ball to spread this wonderful hydrangea further. The L.A. Dreamin' name comes from *Macrophylla* Lindsey Ann, a tribute to my late daughter and the life that we were blessed with for 11 years."

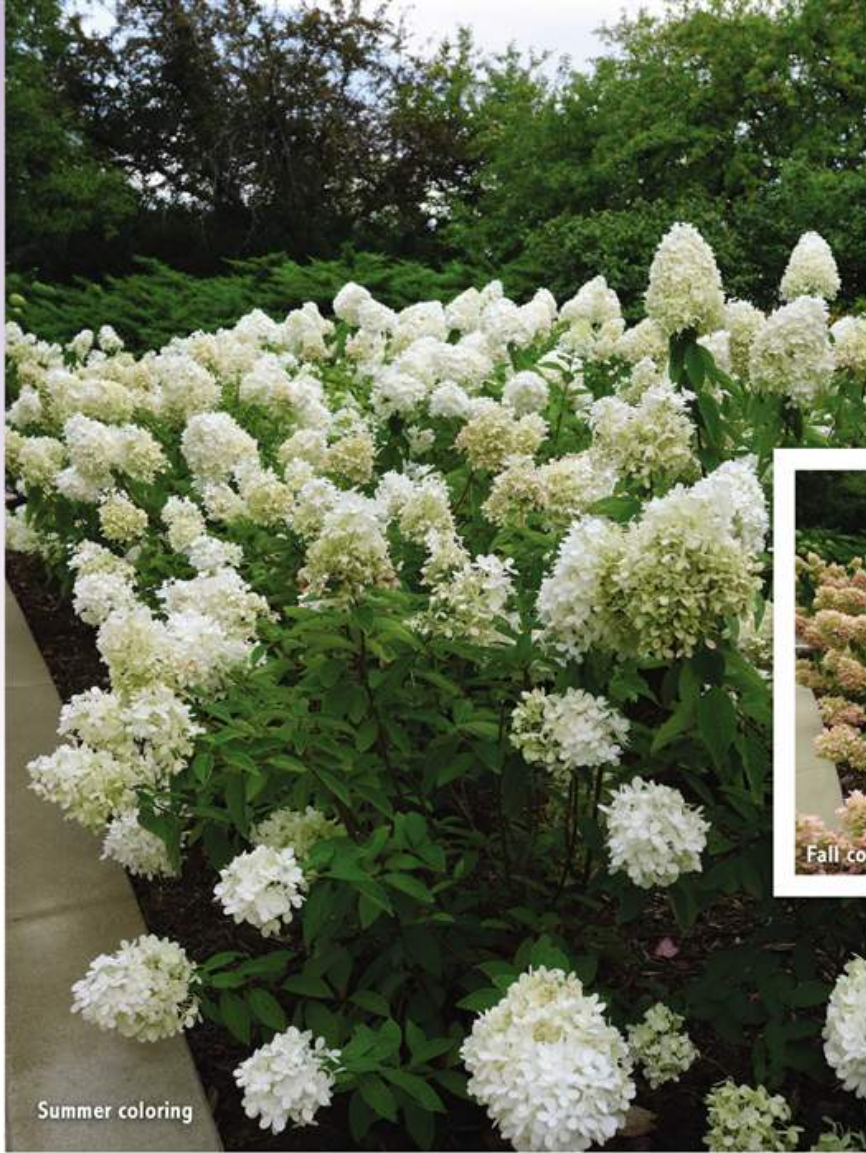
John Bakale, Michigan Evergreen Nursery, West Olive, MI



L.A. DREAMIN' HYDRANGEA

The first Mophead that shows pink, blue and bicolor blooms on the same plant without special treatment. Plus, great hardiness and reblooming power on old and new wood!

Height: 5 ft. (1.5 m)
 Spread: 6 ft. (1.8 m)
 Zone: 5 to 10



Summer coloring



Fall coloring

SWEET SUMMER HYDRANGEA ●●

Strong, upright stems for a more "manicured" look without trimming. Extreme number of dense panicles. Blooms mature from green in Spring to white in Summer and shades of pink in Fall.

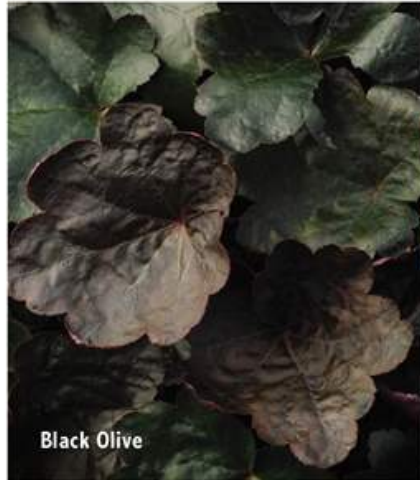
Height: 4 ft. (1.2 m)

Spread: 4 ft. (1.2 m)

Zone: 3 to 8



Candy Apple



Black Olive



Watermelon

CARNIVAL HEUCHERA ●●

Hybrid "Villosa" type takes more heat, perfect for use in the South. Big selection of high-impact colors and nice mounding habits make great displays in containers and ground beds.

Height: 10 to 12 in. (25 to 30 cm)

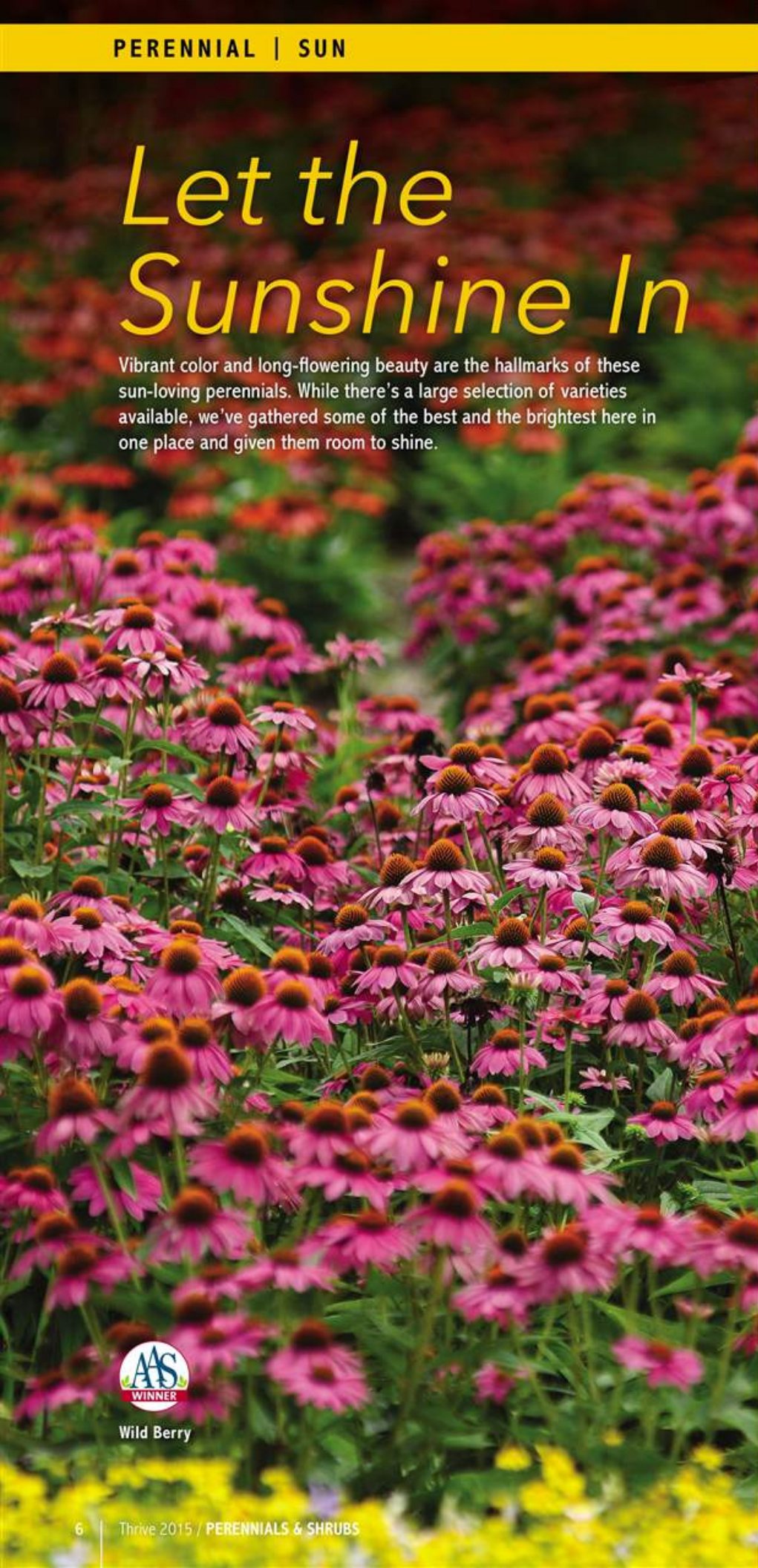
Spread: 12 to 14 in. (30 to 35 cm)

Zone: 4a to 9b



Let the Sunshine In

Vibrant color and long-flowering beauty are the hallmarks of these sun-loving perennials. While there's a large selection of varieties available, we've gathered some of the best and the brightest here in one place and given them room to shine.



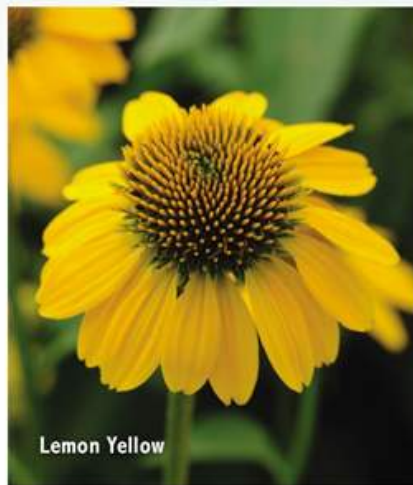
SOMBRERO® ECHINACEA ☉

Corals, reds, oranges – 'nuff said.

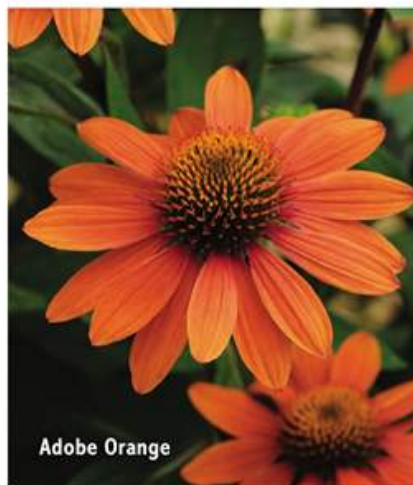
Height: 24 to 26 in. (60 to 65 cm)

Spread: 16 to 18 in. (40 to 45 cm)

Zone: 4a to 9b



Lemon Yellow



Adobe Orange

POWWOW MAKES AN IMPRESSION

Tried extensively across the country, Wild Berry exhibited prolific blooming and season-long performance. Comments and recognition included Penn State 2011 "Outstanding ECHINACEA", University of Georgia 2011 "Plant of Distinction" and University of Guelph (Ontario) 2012 "Visitor Favorite."

POWWOW® ECHINACEA ☉

The most uniform-blooming, drought-tolerant, easy-care seed echinacea available. Terrific non-fading color!

Height: 16 to 24 in. (40 to 60 cm)

Spread: 12 to 16 in. (30 to 40 cm)

Zone: 4 to 10



Wild Berry



Tutti Fruitti Pink

FLUTTERBY PETITE® BUDDLEIA ●●

Dwarf, non-invasive series of upright buddleia with super-large blooms!

Height: 2 to 2.5 ft. (0.6 to 0.8 m)
 Spread: 2 to 2.5 ft. (0.6 to 0.8 m)
 Zone: 5 to 10

FLUTTERBY PETITE BUDDLEIA NAMED LSU “SUPER PLANT”

Flutterby Petite Buddleia Tutti Fruitti Pink has been recommended by Louisiana State University (Baton Rouge, LA) as a “Super Plant” at LSU’s 2014 Spring Trials. “This variety is non-invasive, stays small (24 to 30 in. at maturity in the landscape), is continuously in flower during the warm seasons of the year and has been a proven perennial in south Louisiana landscapes for three years.”

Flutterby Petite® is a registered trademark of Cornell University.



COLORGRASS® COLLECTION ●●●

Seed grasses in a variety of colors and habits that are economical and eye-catching in mixed or mono containers and in landscapes. Broadest range of ornamental grasses from seed.



LYRICAL™ BLUES SALVIA ●●●

True landscape performing salvia with more color and less maintenance. Sturdy and mounding habit. Also available in Rose, Silvertone and White.

Height: 22 to 24 in. (55 to 60 cm)
 Spread: 22 to 24 in. (55 to 60 cm)
 Zone: 4a to 9b

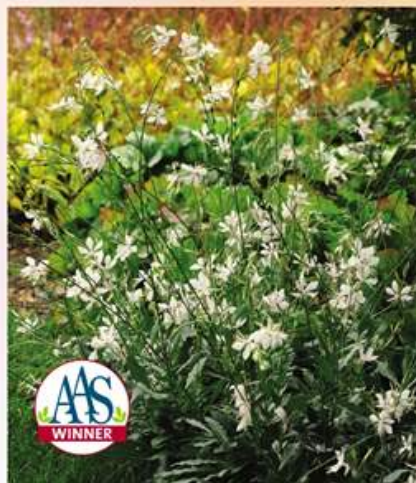


Red-Hot & Reliable

Whether you're facing water restrictions or times of drought, these water-wise, low-maintenance, long-lasting varieties will become staples of your landscapes.



(left to right) Seascape Lomandra, Cousin Itt Acacia and Sorrento Coast Westringia



'SPARKLE WHITE' GAIA ●●
 "Wispy" mixer in beds and containers. SUPER tough and dry grower. Very long bloom season.

Height: 12 to 24 in. (30 to 60 cm)
 Width: 12 to 20 in. (30 to 50 cm)
 Zone: 5b to 9a



ENDURING SUMMER LAGERSTROEMIA ●
 6-ft. tall Crepe Myrtle – reblooming series, so no "Crepe Murder" necessary! Nice, tight habit and appearance of berries in Summer. Deer resistant.

Height: 4 to 5 ft. (1.2 to 1.5 m)
 Spread: 4 to 5 ft. (1.2 to 1.5 m)
 Zone: 6b to 10



BELLA DONNA ABELIA ●●
 All-purpose evergreen shrub has swagger in containers and ground beds. Low-profile, with a distinctive prostrate habit. Profuse white blooms with a sweet scent in late Spring. White and green variegated foliage.

Height: 24 in. (60 cm)
 Spread: 28 to 32 in. (70 to 80 cm)
 Zone: 6 to 9



COUSIN ITT ACACIA ●
 Soft foliage and a dwarf habit that brings a whole new personality to Acacia for ground beds and containers. Very heat tolerant, but not as drought tolerant. Thornless.

Height: 3 ft. (0.9 m)
 Spread: 4 ft. (1.2 m)
 Zone: 9a to 11, West Coast



SORRENTO COAST WESTRINGIA ●
 Very tough for harsh urban landscapes. Soft, variegated foliage and an abundance of blooms. "Neglect-proof."

Height: 2 to 4 ft. (0.6 to 1.2 m)
 Spread: 2 to 4 ft. (0.6 to 1.2 m)
 Zone: 9 to 10





Fire

2014 PLANTARIUM GOLD MEDAL WINNER

BLACK TOWER SAMBUCUS ●●
 Towering, upright, dark burgundy elder for urban landscapes. Can be used as a dense screen or border. Tall, columnar habit. "Tough as nails!"

Height: 6 to 8 ft. (1.8 to 2.4 m)
 Spread: 3 to 4 ft. (0.9 to 1.2 m)
 Zone: 4 to 7
 ▲

SUMMER JAZZ™ CAMPSIS ●
 Compact campsis – half the size and half the vigor. Early and continuous flowering. Non-fading color. Also available in Tangerine and Sunrise Gold.

Height: 3 ft. (0.9 m)
 Spread: 3 ft. (0.9 m)
 Zone: 5 to 9
 ▲



FINESCAPE LOMANDRA ●
 Compact variety is great for small spaces. Thin, delicate-looking leaves and striking blue-green foliage.

Height: 1.5 ft. (0.5 m)
 Spread: 1.5 ft. (0.5 m)
 Zones: 8b to 11
 ▲



LIME TOUGH LOMANDRA ●
 Tall, upright, mid-green lomandra. Fuller than others, it's a staple in drought-sensitive landscapes.

Height: 1 to 2 ft. (0.3 to 0.6 m)
 Spread: 2 ft. (0.6 m)
 Zones: 8b to 11
 ▲



LOTS OF LOMANDRA
 Use lomandra in mass plantings for the best effect.

SEASCAPE LOMANDRA ●
 Cascading habit with an airy, pendulous look for mass plantings and retaining walls. Blue-green foliage. Mounding, long-bladed variety.

Height: 1 to 2 ft. (0.3 to 0.6 m)
 Spread: 1.5 to 3 ft. (0.5 to 0.9 m)
 Zone: 8b to 11
 ▲

HOT Picks for the COOL Season

These early and late-season stunners keep the landscape looking luxurious well into the chilly Fall season, then light up again early in the Spring for a fresh burst of color.



VENICE BLUE VERONICA

Bright blue flowers and an attractive habit.

Height: 10 to 12 in. (25 to 30 cm)

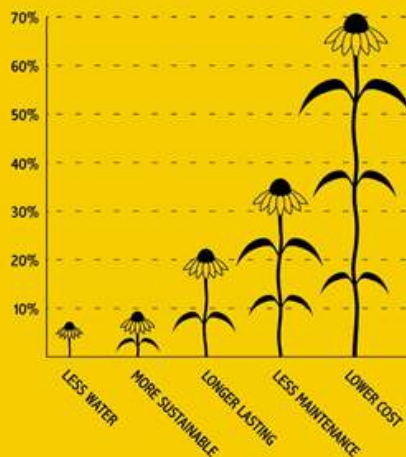
Spread: 10 to 12 in. (25 to 30 cm)

Zone: 4a to 9b



WHAT'S BEHIND PERENNIAL DEMAND

In a 2014 survey, we asked what the motivators are for clients' growing interest in perennials. The idea that perennials can lower costs figured as the number one reason your clients are asking for more of these varieties.



SUPERBLUE LAVANDULA

Rich blue blooms on short flower spikes. Less gapping among spikes for more color impact. Excellent Winter hardiness and landscape performance.

Height: 10 to 12 in. (25 to 30 cm)

Spread: 10 to 12 in. (25 to 30 cm)

Zone: 5 to 8





Deep Rose

ANOUK LAVANDULA STOECHAS ●

Reblooming Spanish lavender has excellent weather tolerance and is outstanding in containers and ground beds. High resistance to foliar disease.

Height: 14 to 18 in. (35 to 45 cm)

Spread: 12 to 14 in. (30 to 35 cm)

Zone: 6 to 9



Silver



GOLDEN SPRING ALYSSUM ●

Frost/freeze-tolerant with early Spring color, and takes the heat, too! Evergreen foliage. Large blooms. Easy to grow. Heat loving. Pest free. Hardy.

Height: 6 to 8 in. (15 to 20 cm)

Spread: 12 to 14 in. (30 to 35 cm)

Zone: 4 to 9



CRAZYBLUE PEROVSKIA ●

Deep blue blooms. Deer- and rabbit-resistant Perovskia that doesn't fall open in wind and rain.

Height: 16 to 18 in. (40 to 45 cm)

Spread: 14 to 16 in. (35 to 40 cm)

Zone: 4a to 9b



